



TCI Month End Sales Results for September 2014

MODELS	MTD			YTD		
	2014	2013	% CHANGE	2014	2013	% CHANGE
TOYOTA						
YARIS HB	791	495	59.8%	6801	6042	12.6%
PRIUS C	201	260	-22.7%	2101	2347	-10.5%
PRIUS	151	189	-20.1%	1425	1783	-20.1%
PRIUS V	233	229	1.7%	1868	2126	-12.1%
PRIUS PLUG-IN	11	7	57.1%	63	190	-66.8%
COROLLA	4409	4459	-1.1%	39035	34118	14.4%
MATRIX	551	659	-16.4%	5939	9122	-34.9%
CAMRY	1081	1756	-38.4%	9857	11518	-14.4%
CAMRY HYBRID	216	235	-8.1%	2151	2445	-12.0%
AVALON	86	52	65.4%	767	985	-22.1%
CAR TOTAL	7730	8341	-7.3%	70007	70676	-0.9%
TACOMA 4X2	48	36	33.3%	478	426	12.2%
TACOMA 4X4	778	879	-11.5%	7143	7619	-6.2%
TUNDRA 4X2	19	20	-5.0%	173	171	1.2%
TUNDRA 4X4	704	714	-1.4%	7403	4872	51.9%
RAV4	4328	2766	56.5%	27183	24945	9.0%
VENZA	650	612	6.2%	6202	7007	-11.5%
FJ CRUISER	29	41	-29.3%	584	473	23.5%
HIGHLANDER	685	555	23.4%	6326	4925	28.4%
HIGHLANDER HYBRID	45	77	-41.6%	1103	765	44.2%
4RUNNER	362	291	24.4%	3007	2145	40.2%
SEQUOIA	42	66	-36.4%	535	531	0.8%
SIENNA	1049	878	19.5%	9038	9246	-2.2%
LANDCRUISER	6	25	-76.0%	88	126	-30.2%
TRUCK TOTAL	8745	6960	25.6%	69263	63251	9.5%
TOYOTA TOTALS	16475	15301	7.7%	139270	133927	4.0%

SCION						
IQ	24	32	-25.0%	280	387	-27.6%
XD	18	25	-28.0%	230	301	-23.6%
XB	50	68	-26.5%	520	656	-20.7%
TC	118	159	-25.8%	972	1176	-17.3%
FRS	149	103	44.7%	1334	1557	-14.3%
CAR TOTAL	359	387	-7.2%	3336	4077	-18.2%
SCION TOTALS	359	387	-7.2%	3336	4077	-18.2%

LEXUS						
CT	107	107	0.0%	828	804	3.0%
IS	383	313	22.4%	2962	1456	103.4%
IS C	6	8	-25.0%	115	185	-37.8%
IS F	1	2	-50.0%	17	29	-41.4%
GS	28	48	-41.7%	378	433	-12.7%
GSH	0	8	-100.0%	3	85	-96.5%
ES	194	218	-11.0%	1553	1881	-17.4%
ESH	42	72	-41.7%	485	541	-10.4%
LFA	0	0		1	1	0.0%



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LS	7	5	40.0%	130	151	-13.9%
LSH	0	0		3	6	-50.0%
CAR TOTAL	768	781	-1.7%	6475	5572	16.2%
RX	635	700	-9.3%	5396	5369	0.5%
RXH	37	60	-38.3%	389	461	-15.6%
GX	48	19	152.6%	413	215	92.1%
LX	13	20	-35.0%	217	204	6.4%
TRUCK TOTAL	733	799	-8.3%	6415	6249	2.7%
LEXUS TOTALS	1501	1580	-5.0%	12890	11821	9.0%
TCI TOTAL	18335	17268	6.2%	155496	149825	3.8%
TCI CAR TOTAL	8857	9509	-6.9%	79818	80325	-0.6%
TCI TRUCK TOTAL	9478	7759	22.2%	75678	69500	8.9%