



TCI Month End Sales Results for December 2014

MODELS	MTD			YTD		
	2014	2013	% CHANGE	2014	2013	% CHANGE
TOYOTA						
YARIS HB	361	317	13.9%	8530	7632	11.8%
PRIUS C	160	101	58.4%	2776	2816	-1.4%
PRIUS	87	82	6.1%	1819	2140	-15.0%
PRIUS V	79	128	-38.3%	2292	2640	-13.2%
PRIUS PLUG-IN	3	5	-40.0%	76	212	-64.2%
COROLLA	2409	2442	-1.4%	48881	44449	10.0%
MATRIX	215	377	-43.0%	7130	10689	-33.3%
CAMRY	954	1096	-13.0%	13266	15113	-12.2%
CAMRY HYBRID	205	278	-26.3%	2763	3132	-11.8%
AVALON	65	71	-8.5%	996	1264	-21.2%
CAR TOTAL	4538	4897	-7.3%	88529	90087	-1.7%
TACOMA 4X2	32	38	-15.8%	636	531	19.8%
TACOMA 4X4	580	595	-2.5%	9337	9869	-5.4%
TUNDRA 4X2	22	14	57.1%	244	221	10.4%
TUNDRA 4X4	564	625	-9.8%	9525	7314	30.2%
RAV4	2624	2303	13.9%	36639	33156	10.5%
VENZA	346	716	-51.7%	7610	9167	-17.0%
FJ CRUISER	5	49	-89.8%	618	656	-5.8%
HIGHLANDER	652	525	24.2%	8214	6649	23.5%
HIGHLANDER HYBRID	123	66	86.4%	1535	999	53.7%
4RUNNER	297	282	5.3%	4022	3110	29.3%
SEQUOIA	67	63	6.3%	713	744	-4.2%
SIENNA	912	771	18.3%	11596	11756	-1.4%
LANDCRUISER	6	16	-62.5%	106	173	-38.7%
TRUCK TOTAL	6230	6063	2.8%	90795	84345	7.6%
TOYOTA TOTALS	10768	10960	-1.8%	179324	174432	2.8%

SCION						
IQ	9	20	-55.0%	315	493	-36.1%
XD	5	17	-70.6%	258	367	-29.7%
XB	35	31	12.9%	651	808	-19.4%
TC	48	79	-39.2%	1179	1485	-20.6%
FRS	41	52	-21.2%	1559	1825	-14.6%
CAR TOTAL	138	199	-30.7%	3962	4978	-20.4%
SCION TOTALS	138	199	-30.7%	3962	4978	-20.4%

LEXUS						
CT	60	32	87.5%	1035	979	5.7%
IS	232	244	-4.9%	3793	2327	63.0%
IS C	2	10	-80.0%	134	214	-37.4%
IS F	0	2	-100.0%	18	38	-52.6%
RC	18	0		59	0	
RC F	4	0		19	0	
GS	37	43	-14.0%	476	549	-13.3%
GSH	0	1	-100.0%	4	93	-95.7%
ES	132	134	-1.5%	2084	2365	-11.9%



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	2014	2013	% CHANGE	2014	2013	% CHANGE
ESH	43	46	-6.5%	642	731	-12.2%
LFA	0	0		1	1	0.0%
LS	17	15	13.3%	163	202	-19.3%
LSH	1	1	0.0%	4	14	-71.4%
CAR TOTAL	546	528	3.4%	8432	7513	12.2%
NX	250	0		250	0	
NXH	46	0		46	0	
RX	533	508	4.9%	7362	7165	2.7%
RXH	37	64	-42.2%	551	624	-11.7%
GX	58	60	-3.3%	582	351	65.8%
LX	39	29	34.5%	342	296	15.5%
TRUCK TOTAL	963	661	45.7%	9133	8436	8.3%
LEXUS TOTALS	1509	1189	26.9%	17565	15949	10.1%
TCI TOTAL	12415	12348	0.5%	200851	195359	2.8%
TCI CAR TOTAL	5222	5624	-7.1%	100923	102578	-1.6%
TCI TRUCK TOTAL	7193	6724	7.0%	99928	92781	7.7%