



TCI Month End Sales Results for January 2016

Models	MTD			YTD		
	2016	2015	% Change	2016	2015	% Change
TOYOTA						
YARIS	398	398	0.0%	398	398	0.0%
PRIUS C	115	146	-21.2%	115	146	-21.2%
PRIUS	46	81	-43.2%	46	81	-43.2%
PRIUS V	124	171	-27.5%	124	171	-27.5%
COROLLA	2174	2427	-10.4%	2175	2427	-10.4%
MATRIX	0	138	-100.0%	0	138	-100.0%
CAMRY	800	1045	-23.4%	800	1045	-23.4%
AVALON	41	48	-14.6%	41	48	-14.6%
IQ	2	12	-83.3%	2	12	-83.3%
XD	0	6	-100.0%	0	6	-100.0%
XB	24	51	-52.9%	24	51	-52.9%
TC	44	51	-13.7%	44	51	-13.7%
FRS	36	52	-30.8%	36	52	-30.8%
IM	150	0	#DIV/0!	150	0	#DIV/0!
CAR TOTAL	3954	4626	-14.5%	3955	4626	-14.5%
TACOMA	939	490	91.6%	939	490	91.6%
TUNDRA	782	539	45.1%	782	539	45.1%
RAV4	2483	2501	-0.7%	2483	2501	-0.7%
VENZA	312	319	-2.2%	312	319	-2.2%
FJ CRUISER	0	2	-100.0%	0	2	-100.0%
HIGHLANDER	806	630	27.9%	806	630	27.9%
4RUNNER	465	291	59.8%	465	291	59.8%
SEQUOIA	48	58	-17.2%	48	58	-17.2%
SIENNA	982	787	24.8%	982	787	24.8%
LANDCRUISER	0	6	-100.0%	0	6	-100.0%
TRUCK TOTAL	6817	5623	21.2%	6817	5623	21.2%
TOYOTA TOTAL	10771	10249	5.1%	10772	10249	5.1%
LEXUS						
CT	23	51	-54.9%	23	51	-54.9%
IS	131	152	-13.8%	131	152	-13.8%
RC	32	24	33.3%	32	24	33.3%
ES	141	120	17.5%	141	120	17.5%
GS	30	29	3.4%	30	29	3.4%
LS	17	8	112.5%	17	8	112.5%
LFA		0			1	
CAR TOTAL	374	384	-2.6%	374	385	-2.9%
NX	306	380	-19.5%	306	380	-19.5%
RX	524	429	22.1%	524	429	22.1%
GX	40	62	-35.5%	40	62	-35.5%
LX	30	18	66.7%	30	18	66.7%
TRUCK TOTAL	900	889	1.2%	900	889	1.2%
LEXUS TOTAL	1274	1273	0.1%	1274	1274	0.0%
TCI TOTAL	12045	11522	4.5%	12046	11523	4.5%
TCI Car Total	4328	5010	-13.6%	4329	5011	-13.6%
TCI Truck Total	7717	6512	18.5%	7717	6512	18.5%