



## TCI Month End Sales Results for November 2016

Models	MTD			YTD		
	2016	2015	% Change	2016	2015	% Change
<b>TOYOTA</b>						
YARIS	558	648	-13.9%	7382	7768	-5.0%
PRIUS C	452	125	261.6%	2996	2951	1.5%
PRIUS	364	126	188.9%	2573	1526	68.6%
PRIUS V	161	177	-9.0%	1972	2312	-14.7%
COROLLA	3236	2710	19.4%	43411	44918	-3.4%
MATRIX	0	0		0	295	-100.0%
86	50	0		126	0	
CAMRY	826	954	-13.4%	14848	16133	-8.0%
AVALON	32	31	3.2%	565	727	-22.3%
IQ	0	18	-100.0%	2	253	-99.2%
XD	0	0	#DIV/0!	0	27	-100.0%
XB	0	38	-100.0%	47	921	-94.9%
TC	23	79	-70.9%	857	1081	-20.7%
FR-S	21	69	-69.6%	933	1278	-27.0%
IM	14	235	-94.0%	2561	764	235.2%
<b>CAR TOTAL</b>	<b>5737</b>	<b>5210</b>	<b>10.1%</b>	<b>78273</b>	<b>80954</b>	<b>-3.3%</b>
TACOMA	939	1221	-23.1%	11668	10813	7.9%
TUNDRA	1156	858	34.7%	10391	9995	4.0%
RAV4	3640	3722	-2.2%	46103	39297	17.3%
VENZA	525	377	39.3%	5607	5771	-2.8%
FJ CRUISER	0	0		0	8	-100.0%
HIGHLANDER	1071	997	7.4%	11859	9643	23.0%
4RUNNER	556	505	10.1%	6219	5252	18.4%
SEQUOIA	44	67	-34.3%	646	596	8.4%
SIENNA	941	1037	-9.3%	12459	13092	-4.8%
LANDCRUISER	8	22	-63.6%	115	173	-33.5%
<b>TRUCK TOTAL</b>	<b>8880</b>	<b>8806</b>	<b>0.8%</b>	<b>105067</b>	<b>94640</b>	<b>11.0%</b>
<b>TOYOTA TOTAL</b>	<b>14617</b>	<b>14016</b>	<b>4.3%</b>	<b>183340</b>	<b>175594</b>	<b>4.4%</b>
<b>LEXUS</b>						
CT	29	61	-52.5%	517	779	-33.6%
IS	226	215	5.1%	2886	3187	-9.4%
RC	31	26	19.2%	500	765	-34.6%
ES	166	146	13.7%	1938	2139	-9.4%
GS	33	10	230.0%	388	362	7.2%
LS	10	15	-33.3%	86	117	-26.5%
<b>CAR TOTAL</b>	<b>495</b>	<b>473</b>	<b>4.7%</b>	<b>6315</b>	<b>7349</b>	<b>-14.1%</b>
NX	574	520	10.4%	5794	5744	0.9%
RX	652	671	-2.8%	7450	6352	17.3%
GX	58	57	1.8%	503	611	-17.7%
LX	96	93	3.2%	702	303	131.7%
<b>TRUCK TOTAL</b>	<b>1380</b>	<b>1341</b>	<b>2.9%</b>	<b>14449</b>	<b>13010</b>	<b>11.1%</b>
<b>LEXUS TOTAL</b>	<b>1875</b>	<b>1814</b>	<b>3.4%</b>	<b>20764</b>	<b>20359</b>	<b>2.0%</b>
<b>TCI TOTAL</b>	<b>16492</b>	<b>15830</b>	<b>4.2%</b>	<b>204104</b>	<b>195953</b>	<b>4.2%</b>
TCI Car Total	6232	5683	9.7%	84588	88303	-4.2%
TCI Truck Total	10260	10147	1.1%	119516	107650	11.0%