



TCI Month End Sales Results for March 2016

Models	MTD			YTD		
	2016	2015	% Change	2016	2015	% Change
TOYOTA						
YARIS	748	686	9.0%	1673	1556	7.5%
PRIUS C	126	158	-20.3%	508	843	-39.7%
PRIUS	274	124	121.0%	356	369	-3.5%
PRIUS V	170	173	-1.7%	413	577	-28.4%
COROLLA	3634	3967	-8.4%	8351	9027	-7.5%
MATRIX	0	0	#DIV/0!	0	295	-100.0%
CAMRY	1813	1211	49.7%	3908	3635	7.5%
AVALON	43	39	10.3%	106	217	-51.2%
IQ	0	30	-100.0%	2	49	-95.9%
XD	0	14	-100.0%	0	27	-100.0%
XB	13	98	-86.7%	47	210	-77.6%
TC	103	115	-10.4%	192	222	-13.5%
FR-S	149	121	23.1%	235	225	4.4%
IM	626	0	#DIV/0!	979	0	#DIV/0!
CAR TOTAL	7699	6736	14.3%	16770	17252	-2.8%
TACOMA	1093	894	22.3%	2902	1948	49.0%
TUNDRA	892	911	-2.1%	2582	2140	20.7%
RAV4	3970	3422	16.0%	9589	8212	16.8%
VENZA	581	586	-0.9%	1407	1347	4.5%
FJ CRUISER	0	1	-100.0%	0	7	-100.0%
HIGHLANDER	1210	836	44.7%	2964	2068	43.3%
4RUNNER	600	461	30.2%	1505	1050	43.3%
SEQUOIA	78	47	66.0%	194	160	21.3%
SIENNA	1141	1099	3.8%	3251	2911	11.7%
LANDCRUISER	0	10	-100.0%	0	21	-100.0%
TRUCK TOTAL	9565	8267	15.7%	24394	19864	22.8%
TOYOTA TOTAL	17264	15003	15.1%	41164	37116	10.9%
LEXUS						
CT	50	57	-12.3%	108	175	-38.3%
IS	299	307	-2.6%	585	633	-7.6%
RC	40	59	-32.2%	82	119	-31.1%
ES	130	191	-31.9%	362	426	-15.0%
GS	35	38	-7.9%	99	90	10.0%
LS	6	10	-40.0%	31	35	-11.4%
CAR TOTAL	560	662	-15.4%	1267	1478	-14.3%
NX	519	444	16.9%	1169	1079	8.3%
RX	662	587	12.8%	1583	1395	13.5%
GX	40	73	-45.2%	122	179	-31.8%
LX	52	36	44.4%	121	82	47.6%
TRUCK TOTAL	1273	1140	11.7%	2995	2735	9.5%
LEXUS TOTAL	1833	1802	1.7%	4262	4213	1.2%
TCI TOTAL	19097	16805	13.6%	45426	41329	9.9%
TCI Car Total	8259	7398	11.6%	18037	18730	-3.7%
TCI Truck Total	10838	9407	15.2%	27389	22599	21.2%