



## TCI Month End Sales Results for April 2016

Models	MTD			YTD		
	2016	2015	% Change	2016	2015	% Change
<b>TOYOTA</b>						
YARIS	975	784	24.4%	2648	2340	13.2%
PRIUS C	217	220	-1.4%	725	1063	-31.8%
PRIUS	323	152	112.5%	679	521	30.3%
PRIUS V	198	158	25.3%	611	735	-16.9%
COROLLA	5641	5456	3.4%	13992	14483	-3.4%
MATRIX	0	0	#DIV/0!	0	295	-100.0%
CAMRY	1862	1884	-1.2%	5770	5519	4.5%
AVALON	69	79	-12.7%	175	296	-40.9%
IQ	0	23	-100.0%	2	72	-97.2%
XD	0	0	#DIV/0!	0	27	-100.0%
XB	0	156	-100.0%	47	366	-87.2%
TC	123	114	7.9%	315	336	-6.3%
FR-S	125	124	0.8%	360	349	3.2%
IM	692	0	#DIV/0!	1671	0	#DIV/0!
<b>CAR TOTAL</b>	<b>10225</b>	<b>9150</b>	<b>11.7%</b>	<b>26995</b>	<b>26402</b>	<b>2.2%</b>
TACOMA	1397	929	50.4%	4299	2877	49.4%
TUNDRA	1027	1050	-2.2%	3609	3190	13.1%
RAV4	4985	4185	19.1%	14574	12397	17.6%
VENZA	651	627	3.8%	2058	1974	4.3%
FJ CRUISER	0	1	-100.0%	0	8	-100.0%
HIGHLANDER	1174	911	28.9%	4138	2979	38.9%
4RUNNER	554	441	25.6%	2059	1491	38.1%
SEQUOIA	82	53	54.7%	276	213	29.6%
SIENNA	1335	1126	18.6%	4586	4037	13.6%
LANDCRUISER	6	22	-72.7%	6	43	-86.0%
<b>TRUCK TOTAL</b>	<b>11211</b>	<b>9345</b>	<b>20.0%</b>	<b>35605</b>	<b>29209</b>	<b>21.9%</b>
<b>TOYOTA TOTAL</b>	<b>21436</b>	<b>18495</b>	<b>15.9%</b>	<b>62600</b>	<b>55611</b>	<b>12.6%</b>
<b>LEXUS</b>						
CT	61	84	-27.4%	169	259	-34.7%
IS	369	388	-4.9%	954	1021	-6.6%
RC	51	120	-57.5%	133	239	-44.4%
ES	247	249	-0.8%	609	675	-9.8%
GS	43	39	10.3%	142	129	10.1%
LS	9	14	-35.7%	40	49	-18.4%
<b>CAR TOTAL</b>	<b>780</b>	<b>894</b>	<b>-12.8%</b>	<b>2047</b>	<b>2372</b>	<b>-13.7%</b>
NX	619	549	12.8%	1788	1628	9.8%
RX	869	601	44.6%	2452	1996	22.8%
GX	57	64	-10.9%	179	243	-26.3%
LX	61	39	56.4%	182	121	50.4%
<b>TRUCK TOTAL</b>	<b>1606</b>	<b>1253</b>	<b>28.2%</b>	<b>4601</b>	<b>3988</b>	<b>15.4%</b>
<b>LEXUS TOTAL</b>	<b>2386</b>	<b>2147</b>	<b>11.1%</b>	<b>6648</b>	<b>6360</b>	<b>4.5%</b>
<b>TCI TOTAL</b>	<b>23822</b>	<b>20642</b>	<b>15.4%</b>	<b>69248</b>	<b>61971</b>	<b>11.7%</b>
TCI Car Total	11005	10044	9.6%	29042	28774	0.9%
TCI Truck Total	12817	10598	20.9%	40206	33197	21.1%