



## TCI Month End Sales Results for June 2016

Models	MTD			YTD		
	2016	2015	% Change	2016	2015	% Change
<b>TOYOTA</b>						
YARIS	736	708	4.0%	4274	4117	3.8%
PRIUS C	598	278	115.1%	1628	1677	-2.9%
PRIUS	269	152	77.0%	1238	840	47.4%
PRIUS V	227	265	-14.3%	1114	1188	-6.2%
COROLLA	4993	5377	-7.1%	24370	25798	-5.5%
MATRIX	0	0		0	295	-100.0%
CAMRY	1962	1894	3.6%	9350	9416	-0.7%
AVALON	92	84	9.5%	316	447	-29.3%
IQ	0	24	-100.0%	2	125	-98.4%
XD	0	0	#DIV/0!	0	27	-100.0%
XB	0	83	-100.0%	47	578	-91.9%
TC	104	142	-26.8%	540	605	-10.7%
FR-S	138	162	-14.8%	643	696	-7.6%
IM	221	0	#DIV/0!	2385	0	#DIV/0!
<b>CAR TOTAL</b>	<b>9340</b>	<b>9169</b>	<b>1.9%</b>	<b>45907</b>	<b>45809</b>	<b>0.2%</b>
TACOMA	1183	925	27.9%	6827	4723	44.5%
TUNDRA	1028	1021	0.7%	5611	5250	6.9%
RAV4	5021	3748	34.0%	24465	20380	20.0%
VENZA	500	613	-18.4%	3070	3217	-4.6%
FJ CRUISER	0	0	#DIV/0!	0	8	-100.0%
HIGHLANDER	1195	1003	19.1%	6418	5081	26.3%
4RUNNER	548	497	10.3%	3179	2440	30.3%
SEQUOIA	52	63	-17.5%	374	325	15.1%
SIENNA	1373	1711	-19.8%	7037	7363	-4.4%
LANDCRUISER	12	25	-52.0%	83	81	2.5%
<b>TRUCK TOTAL</b>	<b>10912</b>	<b>9606</b>	<b>13.6%</b>	<b>57064</b>	<b>48868</b>	<b>16.8%</b>
<b>TOYOTA TOTAL</b>	<b>20252</b>	<b>18775</b>	<b>7.9%</b>	<b>102971</b>	<b>94677</b>	<b>8.8%</b>
<b>LEXUS</b>						
CT	48	93	-48.4%	272	453	-40.0%
IS	210	328	-36.0%	1435	1749	-18.0%
RC	47	56	-16.1%	246	380	-35.3%
ES	204	240	-15.0%	1018	1176	-13.4%
GS	26	40	-35.0%	210	212	-0.9%
LS	6	13	-53.8%	55	80	-31.3%
<b>CAR TOTAL</b>	<b>541</b>	<b>770</b>	<b>-29.7%</b>	<b>3236</b>	<b>4050</b>	<b>-20.1%</b>
NX	414	503	-17.7%	2825	2553	10.7%
RX	685	565	21.2%	3809	3171	20.1%
GX	49	49	0.0%	275	349	-21.2%
LX	63	27	133.3%	294	177	66.1%
<b>TRUCK TOTAL</b>	<b>1211</b>	<b>1144</b>	<b>5.9%</b>	<b>7203</b>	<b>6250</b>	<b>15.2%</b>
<b>LEXUS TOTAL</b>	<b>1752</b>	<b>1914</b>	<b>-8.5%</b>	<b>10439</b>	<b>10300</b>	<b>1.3%</b>
<b>TCI TOTAL</b>	<b>22004</b>	<b>20689</b>	<b>6.4%</b>	<b>113410</b>	<b>104977</b>	<b>8.0%</b>
TCI Car Total	9881	9939	-0.6%	49143	49859	-1.4%
TCI Truck Total	12123	10750	12.8%	64267	55118	16.6%