



TCI Month End Sales Results for January 2017

Models	MTD			YTD		
	2017	2016	% Change	2017	2016	% Change
TOYOTA						
YARIS	247	398	-37.9%	247	398	-37.9%
PRIUS C	81	115	-29.6%	81	115	-29.6%
PRIUS	131	46	184.8%	131	46	184.8%
PRIUS V	88	124	-29.0%	88	124	-29.0%
COROLLA	2527	2174	16.2%	2527	2174	16.2%
86	24	0		24	0	
CAMRY	705	800	-11.9%	705	800	-11.9%
AVALON	20	41	-51.2%	20	41	-51.2%
IQ	0	2	-100.0%	0	2	-100.0%
XD	0	0	#DIV/0!	0	0	#DIV/0!
XB	0	24	-100.0%	0	24	-100.0%
TC	14	44	-68.2%	14	44	-68.2%
FR-S	12	36	-66.7%	12	36	-66.7%
IM	1	150	-99.3%	1	150	-99.3%
CAR TOTAL	3850	3954	-2.6%	3850	3954	-2.6%
TACOMA	819	939	-12.8%	819	939	-12.8%
TUNDRA	591	782	-24.4%	591	782	-24.4%
RAV4	2693	2483	8.5%	2693	2483	8.5%
VENZA	248	312	-20.5%	248	312	-20.5%
HIGHLANDER	1074	806	33.3%	1074	806	33.3%
4RUNNER	519	465	11.6%	519	465	11.6%
SEQUOIA	65	48	35.4%	65	48	35.4%
SIENNA	975	982	-0.7%	975	982	-0.7%
LANDCRUISER	29	0	#DIV/0!	29	0	#DIV/0!
TRUCK TOTAL	7013	6817	2.9%	7013	6817	2.9%
TOYOTA TOTAL	10863	10771	0.9%	10863	10771	0.9%
LEXUS						
CT	26	23	13.0%	26	23	13.0%
IS	140	131	6.9%	140	131	6.9%
RC	13	32	-59.4%	13	32	-59.4%
ES	87	141	-38.3%	87	141	-38.3%
GS	15	30	-50.0%	15	30	-50.0%
LS	6	17	-64.7%	6	17	-64.7%
CAR TOTAL	287	374	-23.3%	287	374	-23.3%
NX	356	306	16.3%	356	306	16.3%
RX	554	524	5.7%	554	524	5.7%
GX	37	40	-7.5%	37	40	-7.5%
LX	79	30	163.3%	79	30	163.3%
TRUCK TOTAL	1026	900	14.0%	1026	900	14.0%
LEXUS TOTAL	1313	1274	3.1%	1313	1274	3.1%
TCI TOTAL	12176	12045	1.1%	12176	12045	1.1%
TCI Car Total	4137	4328	-4.4%	4137	4328	-4.4%
TCI Truck Total	8039	7717	4.2%	8039	7717	4.2%