



## TCI Month End Sales Results for November 2017

Models	MTD			YTD		
	2017	2016	% Change	2017	2016	% Change
<b>TOYOTA</b>						
YARIS	651	558	16.7%	6725	7382	-8.9%
PRIUS C	170	452	-62.4%	2167	2996	-27.7%
PRIUS	316	364	-13.2%	3471	2573	34.9%
PRIUS V	106	161	-34.2%	1991	1972	1.0%
COROLLA	2899	3236	-10.4%	48380	43411	11.4%
86	63	50	26.0%	864	126	585.7%
CAMRY	1425	826	72.5%	13557	14848	-8.7%
AVALON	21	32	-34.4%	408	565	-27.8%
IQ	0	0		0	2	-100.0%
XB	0	0		0	47	-100.0%
TC	0	23	-100.0%	65	857	-92.4%
FR-S	0	21	-100.0%	69	933	-92.6%
IM	0	14	-100.0%	1	2561	-100.0%
<b>CAR TOTAL</b>	<b>5651</b>	<b>5737</b>	<b>-1.5%</b>	<b>77698</b>	<b>78273</b>	<b>-0.7%</b>
TACOMA	973	939	3.6%	11511	11668	-1.3%
TUNDRA	882	1156	-23.7%	8774	10391	-15.6%
C-HR	446	0		3858	0	
RAV4	3843	3640	5.6%	48382	46103	4.9%
VENZA	22	525	-95.8%	1680	5607	-70.0%
HIGHLANDER	1192	1071	11.3%	14258	11859	20.2%
4RUNNER	750	556	34.9%	7307	6219	17.5%
SEQUOIA	84	44	90.9%	674	646	4.3%
SIENNA	1184	941	25.8%	14409	12459	15.7%
LANDCRUISER	25	8	212.5%	171	115	48.7%
<b>TRUCK TOTAL</b>	<b>9401</b>	<b>8880</b>	<b>5.9%</b>	<b>111024</b>	<b>105067</b>	<b>5.7%</b>
<b>TOYOTA TOTAL</b>	<b>15052</b>	<b>14617</b>	<b>3.0%</b>	<b>188722</b>	<b>183340</b>	<b>2.9%</b>
<b>LEXUS</b>						
CT	6	29	-79.3%	367	517	-29.0%
IS	234	226	3.5%	3060	2886	6.0%
RC	20	31	-35.5%	486	500	-2.8%
ES	129	166	-22.3%	1734	1938	-10.5%
GS	31	33	-6.1%	308	388	-20.6%
LC	16	0		162	0	
LS	1	10	-90.0%	40	86	-53.5%
<b>CAR TOTAL</b>	<b>437</b>	<b>495</b>	<b>-11.7%</b>	<b>6157</b>	<b>6315</b>	<b>-2.5%</b>
NX	611	574	6.4%	6991	5794	20.7%
RX	751	652	15.2%	8728	7450	17.2%
GX	41	58	-29.3%	475	503	-5.6%
LX	71	96	-26.0%	859	702	22.4%
<b>TRUCK TOTAL</b>	<b>1474</b>	<b>1380</b>	<b>6.8%</b>	<b>17053</b>	<b>14449</b>	<b>18.0%</b>
<b>LEXUS TOTAL</b>	<b>1911</b>	<b>1875</b>	<b>1.9%</b>	<b>23210</b>	<b>20764</b>	<b>11.8%</b>
<b>TCI TOTAL</b>	<b>16963</b>	<b>16492</b>	<b>2.9%</b>	<b>211932</b>	<b>204104</b>	<b>3.8%</b>
TCI Car Total	6088	6232	-2.3%	83855	84588	-0.9%
TCI Truck Total	10875	10260	6.0%	128077	119516	7.2%