



TCI Month End Sales Results for May 2017

Models	MTD			YTD		
	2017	2016	% Change	2017	2016	% Change
TOYOTA						
YARIS	705	890	-20.8%	2390	3538	-32.4%
PRIUS C	321	305	5.2%	846	1030	-17.9%
PRIUS	320	290	10.3%	1135	969	17.1%
PRIUS V	238	276	-13.8%	804	887	-9.4%
COROLLA	6122	5385	13.7%	22737	19377	17.3%
86	110	0		305	0	
CAMRY	1269	1618	-21.6%	5506	7388	-25.5%
AVALON	47	49	-4.1%	199	224	-11.2%
IQ	0	0		0	2	-100.0%
XD	0	0		0	0	
XB	0	0	#DIV/0!	0	47	-100.0%
TC	5	121	-95.9%	57	436	-86.9%
FR-S	4	145	-97.2%	44	505	-91.3%
IM	0	493	-100.0%	1	2164	-100.0%
CAR TOTAL	9141	9572	-4.5%	34024	36567	-7.0%
TACOMA	1352	1345	0.5%	5041	5644	-10.7%
TUNDRA	1062	974	9.0%	3795	4583	-17.2%
C-HR	690	0		690	0	
RAV4	5355	4870	10.0%	20248	19444	4.1%
VENZA	192	512	-62.5%	1281	2570	-50.2%
HIGHLANDER	1507	1085	38.9%	6292	5223	20.5%
4RUNNER	669	572	17.0%	3119	2631	18.5%
SEQUOIA	67	46	45.7%	339	322	5.3%
SIENNA	1567	1078	45.4%	6152	5664	8.6%
LANDCRUISER	9	65	-86.2%	76	71	7.0%
TRUCK TOTAL	12470	10547	18.2%	47033	46152	1.9%
TOYOTA TOTAL	21611	20119	7.4%	81057	82719	-2.0%
LEXUS						
CT	40	55	-27.3%	200	224	-10.7%
IS	313	271	15.5%	1242	1225	1.4%
RC	50	66	-24.2%	180	199	-9.5%
ES	211	205	2.9%	775	814	-4.8%
GS	34	42	-19.0%	144	184	-21.7%
LC	11	0		11	0	
LS	5	9	-44.4%	29	49	-40.8%
CAR TOTAL	664	648	2.5%	2581	2695	-4.2%
NX	625	623	0.3%	2766	2411	14.7%
RX	833	672	24.0%	3669	3124	17.4%
GX	57	47	21.3%	240	226	6.2%
LX	103	49	110.2%	534	231	131.2%
TRUCK TOTAL	1618	1391	16.3%	7209	5992	20.3%
LEXUS TOTAL	2282	2039	11.9%	9790	8687	12.7%
TCI TOTAL	23893	22158	7.8%	90847	91406	-0.6%
TCI Car Total	9805	10220	-4.1%	36605	39262	-6.8%
TCI Truck Total	14088	11938	18.0%	54242	52144	4.0%