



TCI Month End Sales Results for June 2017

Models	MTD			YTD		
	2017	2016	% Change	2017	2016	% Change
TOYOTA						
YARIS	663	736	-9.9%	3053	4274	-28.6%
PRIUS C	392	598	-34.4%	1238	1628	-24.0%
PRIUS	534	269	98.5%	1669	1238	34.8%
PRIUS V	256	227	12.8%	1060	1114	-4.8%
COROLLA	5617	4993	12.5%	28354	24370	16.3%
86	132	0		437	0	
CAMRY	1324	1962	-32.5%	6830	9350	-27.0%
AVALON	27	92	-70.7%	226	316	-28.5%
IQ	0	0		0	2	-100.0%
XB	0	0		0	47	-100.0%
TC	6	104	-94.2%	63	540	-88.3%
FR-S	7	138	-94.9%	51	643	-92.1%
IM	0	221	-100.0%	1	2385	-100.0%
CAR TOTAL	8958	9340	-4.1%	42982	45907	-6.4%
TACOMA	1273	1183	7.6%	6314	6827	-7.5%
TUNDRA	811	1028	-21.1%	4606	5611	-17.9%
C-HR	641	0		1331	0	
RAV4	5047	5021	0.5%	25295	24465	3.4%
VENZA	140	500	-72.0%	1421	3070	-53.7%
HIGHLANDER	1562	1195	30.7%	7854	6418	22.4%
4RUNNER	662	548	20.8%	3781	3179	18.9%
SEQUOIA	49	52	-5.8%	388	374	3.7%
SIENNA	1905	1373	38.7%	8057	7037	14.5%
LANDCRUISER	14	12	16.7%	90	83	8.4%
TRUCK TOTAL	12104	10912	10.9%	59137	57064	3.6%
TOYOTA TOTAL	21062	20252	4.0%	102119	102971	-0.8%
LEXUS						
CT	42	48	-12.5%	242	272	-11.0%
IS	365	210	73.8%	1607	1435	12.0%
RC	59	47	25.5%	239	246	-2.8%
ES	195	204	-4.4%	970	1018	-4.7%
GS	37	26	42.3%	181	210	-13.8%
LC	21	0		32	0	
LS	4	6	-33.3%	33	55	-40.0%
CAR TOTAL	723	541	33.6%	3304	3236	2.1%
NX	699	414	68.8%	3465	2825	22.7%
RX	832	685	21.5%	4501	3809	18.2%
GX	48	49	-2.0%	288	275	4.7%
LX	72	63	14.3%	606	294	106.1%
TRUCK TOTAL	1651	1211	36.3%	8860	7203	23.0%
LEXUS TOTAL	2374	1752	35.5%	12164	10439	16.5%
TCI TOTAL	23436	22004	6.5%	114283	113410	0.8%
TCI Car Total	9681	9881	-2.0%	46286	49143	-5.8%
TCI Truck Total	13755	12123	13.5%	67997	64267	5.8%