



## TCI Month End Sales Results for November 2014

MODELS	MTD			YTD		
	2014	2013	% CHANGE	2014	2013	% CHANGE
<b>TOYOTA</b>						
YARIS HB	564	574	-1.7%	8169	7315	11.7%
PRIUS C	259	133	94.7%	2616	2715	-3.6%
PRIUS	138	132	4.5%	1732	2058	-15.8%
PRIUS V	141	174	-19.0%	2213	2512	-11.9%
PRIUS PLUG-IN	5	10	-50.0%	73	207	-64.7%
COROLLA	3370	3577	-5.8%	46472	42007	10.6%
MATRIX	351	522	-32.8%	6915	10312	-32.9%
CAMRY	1368	1307	4.7%	12312	14017	-12.2%
CAMRY HYBRID	263	189	39.2%	2558	2854	-10.4%
AVALON	85	120	-29.2%	931	1193	-22.0%
<b>CAR TOTAL</b>	<b>6544</b>	<b>6738</b>	<b>-2.9%</b>	<b>83991</b>	<b>85190</b>	<b>-1.4%</b>
TACOMA 4X2	64	25	156.0%	604	493	22.5%
TACOMA 4X4	747	786	-5.0%	8757	9274	-5.6%
TUNDRA 4X2	24	18	33.3%	222	207	7.2%
TUNDRA 4X4	629	827	-23.9%	8961	6689	34.0%
RAV4	3041	2857	6.4%	34015	30853	10.2%
VENZA	468	815	-42.6%	7264	8451	-14.0%
FJ CRUISER	11	59	-81.4%	613	607	1.0%
HIGHLANDER	650	541	20.1%	7562	6124	23.5%
HIGHLANDER HYBRID	154	77	100.0%	1412	933	51.3%
4RUNNER	310	323	-4.0%	3725	2828	31.7%
SEQUOIA	43	71	-39.4%	646	681	-5.1%
SIENNA	676	800	-15.5%	10684	10985	-2.7%
LANDCRUISER	6	15	-60.0%	100	157	-36.3%
<b>TRUCK TOTAL</b>	<b>6823</b>	<b>7214</b>	<b>-5.4%</b>	<b>84565</b>	<b>78282</b>	<b>8.0%</b>
<b>TOYOTA TOTALS</b>	<b>13367</b>	<b>13952</b>	<b>-4.2%</b>	<b>168556</b>	<b>163472</b>	<b>3.1%</b>

<b>SCION</b>						
IQ	10	38	-73.7%	306	473	-35.3%
XD	12	24	-50.0%	253	350	-27.7%
XB	35	54	-35.2%	616	777	-20.7%
TC	74	108	-31.5%	1131	1406	-19.6%
FRS	63	86	-26.7%	1518	1773	-14.4%
<b>CAR TOTAL</b>	<b>194</b>	<b>310</b>	<b>-37.4%</b>	<b>3824</b>	<b>4779</b>	<b>-20.0%</b>
<b>SCION TOTALS</b>	<b>194</b>	<b>310</b>	<b>-37.4%</b>	<b>3824</b>	<b>4779</b>	<b>-20.0%</b>

<b>LEXUS</b>						
CT	61	55	10.9%	975	947	3.0%
IS	252	288	-12.5%	3561	2083	71.0%
IS C	5	11	-54.5%	132	204	-35.3%
IS F	0	2	-100.0%	18	36	-50.0%
RC	41	0		41	0	
RC F	15	0		15	0	
GS	33	36	-8.3%	439	506	-13.2%
GSH	0	3	-100.0%	4	92	-95.7%
ES	177	165	7.3%	1952	2231	-12.5%



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	2014	2013	% CHANGE	2014	2013	% CHANGE
ESH	47	62	-24.2%	599	685	-12.6%
LFA	0	0		1	1	0.0%
LS	9	13	-30.8%	146	187	-21.9%
LSH	0	3	-100.0%	3	13	-76.9%
<b>CAR TOTAL</b>	<b>640</b>	<b>638</b>	<b>0.3%</b>	<b>7886</b>	<b>6985</b>	<b>12.9%</b>
RX	621	572	8.6%	6829	6657	2.6%
RXH	52	50	4.0%	514	560	-8.2%
GX	52	40	30.0%	524	291	80.1%
LX	37	30	23.3%	303	267	13.5%
<b>TRUCK TOTAL</b>	<b>762</b>	<b>692</b>	<b>10.1%</b>	<b>8170</b>	<b>7775</b>	<b>5.1%</b>
<b>LEXUS TOTALS</b>	<b>1402</b>	<b>1330</b>	<b>5.4%</b>	<b>16056</b>	<b>14760</b>	<b>8.8%</b>
<b>TCI TOTAL</b>	<b>14963</b>	<b>15592</b>	<b>-4.0%</b>	<b>188436</b>	<b>183011</b>	<b>3.0%</b>
<b>TCI CAR TOTAL</b>	<b>7378</b>	<b>7686</b>	<b>-4.0%</b>	<b>95701</b>	<b>96954</b>	<b>-1.3%</b>
<b>TCI TRUCK TOTAL</b>	<b>7585</b>	<b>7906</b>	<b>-4.1%</b>	<b>92735</b>	<b>86057</b>	<b>7.8%</b>