



TCI Month End Sales Results for June 2014

MODELS	MTD			YTD		
	2014	2013	% CHANGE	2014	2013	% CHANGE
TOYOTA						
YARIS HB	859	842	2.0%	4304	3859	11.5%
PRIUS C	274	324	-15.4%	1417	1452	-2.4%
PRIUS	163	237	-31.2%	939	1116	-15.9%
PRIUS V	187	272	-31.3%	1151	1359	-15.3%
PRIUS PLUG-IN	5	18	-72.2%	47	148	-68.2%
COROLLA	4656	3937	18.3%	25545	21969	16.3%
MATRIX	829	1121	-26.0%	3889	6256	-37.8%
CAMRY	1194	1359	-12.1%	6629	7530	-12.0%
CAMRY HYBRID	270	378	-28.6%	1397	1678	-16.7%
AVALON	70	129	-45.7%	514	754	-31.8%
CAR TOTAL	8507	8617	-1.3%	45832	46121	-0.6%
TACOMA 4X2	56	48	16.7%	329	263	25.1%
TACOMA 4X4	844	956	-11.7%	4791	4852	-1.3%
TUNDRA 4X2	12	38	-68.4%	123	128	-3.9%
TUNDRA 4X4	910	561	62.2%	5047	3053	65.3%
RAV4	2841	3193	-11.0%	16124	16660	-3.2%
VENZA	711	819	-13.2%	4078	4696	-13.2%
FJ CRUISER	62	60	3.3%	434	332	30.7%
HIGHLANDER	1033	615	68.0%	4400	3129	40.6%
HIGHLANDER HYBRID	171	89	92.1%	863	505	70.9%
4RUNNER	289	222	30.2%	1897	1327	43.0%
SEQUOIA	41	61	-32.8%	403	358	12.6%
SIENNA	1279	1327	-3.6%	5621	5916	-5.0%
LANDCRUISER	4	19	-78.9%	74	68	8.8%
TRUCK TOTAL	8253	8008	3.1%	44184	41287	7.0%
TOYOTA TOTALS	16760	16625	0.8%	90016	87408	3.0%

SCION						
IQ	19	43	-55.8%	221	278	-20.5%
XD	23	19	21.1%	167	187	-10.7%
XB	69	56	23.2%	347	391	-11.3%
TC	127	93	36.6%	619	608	1.8%
FRS	210	216	-2.8%	839	1079	-22.2%
CAR TOTAL	448	427	4.9%	2193	2543	-13.8%
SCION TOTALS	448	427	4.9%	2193	2543	-13.8%

LEXUS						
CT	92	87	5.7%	545	506	7.7%
IS	341	90	278.9%	1887	477	295.6%
IS C	11	27	-59.3%	100	135	-25.9%
IS F	2	1	100.0%	14	26	-46.2%
ES	201	235	-14.5%	961	1267	-24.2%
ESH	61	67	-9.0%	310	343	-9.6%
GS	42	48	-12.5%	255	300	-15.0%
GSH	2	7	-71.4%	3	38	-92.1%
LFA	0	0		1	1	0.0%



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	2014	2013	% CHANGE	2014	2013	% CHANGE
LS	20	16	25.0%	96	115	-16.5%
LSH	0	0		1	5	-80.0%
CAR TOTAL	772	578	33.6%	4173	3213	29.9%
RX	588	608	-3.3%	3545	3394	4.4%
RXH	65	46	41.3%	235	309	-23.9%
GX	64	21	204.8%	293	152	92.8%
LX	32	33	-3.0%	180	157	14.6%
TRUCK TOTAL	749	708	5.8%	4253	4012	6.0%
LEXUS TOTALS	1521	1286	18.3%	8426	7225	16.6%
TCI TOTAL	18729	18338	2.1%	100635	97176	3.6%
TCI CAR TOTAL	9727	9622	1.1%	52198	51877	0.6%
TCI TRUCK TOTAL	9002	8716	3.3%	48437	45299	6.9%