



TCI Month End Sales Results for February 2016

Models	MTD			YTD		
	2016	2015	% Change	2016	2015	% Change
TOYOTA						
YARIS	527	472	11.7%	925	870	6.3%
PRIUS C	267	539	-50.5%	382	685	-44.2%
PRIUS	36	164	-78.0%	82	245	-66.5%
PRIUS V	119	233	-48.9%	243	404	-39.9%
COROLLA	2543	2633	-3.4%	4718	5060	-6.8%
MATRIX	0	157	-100.0%	0	295	-100.0%
CAMRY	1295	1379	-6.1%	2095	2424	-13.6%
AVALON	22	130	-83.1%	63	178	-64.6%
IQ	0	7	-100.0%	2	19	-89.5%
XD	0	7	-100.0%	0	13	-100.0%
XB	10	61	-83.6%	34	112	-69.6%
TC	45	56	-19.6%	89	107	-16.8%
FRS	50	52	-3.8%	86	104	-17.3%
IM	203	0	#DIV/0!	353	0	#DIV/0!
CAR TOTAL	5117	5890	-13.1%	9072	10516	-13.7%
TACOMA	870	564	54.3%	1809	1054	71.6%
TUNDRA	908	690	31.6%	1690	1229	37.5%
RAV4	3136	2289	37.0%	5619	4790	17.3%
VENZA	514	442	16.3%	826	761	8.5%
FJ CRUISER	0	4	-100.0%	0	6	-100.0%
HIGHLANDER	948	602	57.5%	1754	1232	42.4%
4RUNNER	440	298	47.7%	905	589	53.7%
SEQUOIA	68	55	23.6%	116	113	2.7%
SIENNA	1128	1025	10.0%	2110	1812	16.4%
LANDCRUISER	0	5	-100.0%	0	11	-100.0%
TRUCK TOTAL	8012	5974	34.1%	14829	11597	27.9%
TOYOTA TOTAL	13129	11864	10.7%	23901	22113	8.1%
LEXUS						
CT	35	67	-47.8%	58	118	-50.8%
IS	155	174	-10.9%	286	326	-12.3%
RC	10	36	-72.2%	42	60	-30.0%
ES	91	115	-20.9%	232	235	-1.3%
GS	34	23	47.8%	64	52	23.1%
LS	8	17	-52.9%	25	25	0.0%
LFA		0			1	
CAR TOTAL	333	432	-22.9%	707	817	-13.5%
NX	344	255	34.9%	650	635	2.4%
RX	397	379	4.7%	921	808	14.0%
GX	42	44	-4.5%	82	106	-22.6%
LX	39	28	39.3%	69	46	50.0%
TRUCK TOTAL	822	706	16.4%	1722	1595	8.0%
LEXUS TOTAL	1155	1138	1.5%	2429	2412	0.7%
TCI TOTAL	14284	13002	9.9%	26330	24525	7.4%
TCI Car Total	5450	6322	-13.8%	9779	11333	-13.7%
TCI Truck Total	8834	6680	32.2%	16551	13192	25.5%