



TCI Month End Sales Results for July 2016

Models	MTD			YTD		
	2016	2015	% Change	2016	2015	% Change
TOYOTA						
YARIS	621	707	-12.2%	4895	4824	1.5%
PRIUS C	216	384	-43.8%	1844	2061	-10.5%
PRIUS	334	138	142.0%	1572	978	60.7%
PRIUS V	169	254	-33.5%	1283	1442	-11.0%
COROLLA	3846	4485	-14.2%	28216	30283	-6.8%
MATRIX	0	0		0	295	-100.0%
CAMRY	1000	1329	-24.8%	10350	10745	-3.7%
AVALON	62	52	19.2%	378	499	-24.2%
IQ	0	32	-100.0%	2	157	-98.7%
XD	0	0	#DIV/0!	0	27	-100.0%
XB	0	77	-100.0%	47	655	-92.8%
TC	98	108	-9.3%	638	713	-10.5%
FR-S	100	164	-39.0%	743	860	-13.6%
IM	76	0	#DIV/0!	2461	0	#DIV/0!
CAR TOTAL	6522	7730	-15.6%	52429	53539	-2.1%
TACOMA	1007	1036	-2.8%	7834	5759	36.0%
TUNDRA	890	964	-7.7%	6501	6214	4.6%
RAV4	4540	3287	38.1%	29005	23667	22.6%
VENZA	458	655	-30.1%	3528	3872	-8.9%
FJ CRUISER	0	0	#DIV/0!	0	8	-100.0%
HIGHLANDER	1060	837	26.6%	7478	5918	26.4%
4RUNNER	648	582	11.3%	3827	3022	26.6%
SEQUOIA	75	50	50.0%	449	375	19.7%
SIENNA	1185	1319	-10.2%	8222	8682	-5.3%
LANDCRUISER	4	21	-81.0%	87	102	-14.7%
TRUCK TOTAL	9867	8751	12.8%	66931	57619	16.2%
TOYOTA TOTAL	16389	16481	-0.6%	119360	111158	7.4%
LEXUS						
CT	44	76	-42.1%	316	529	-40.3%
IS	265	311	-14.8%	1700	2060	-17.5%
RC	52	114	-54.4%	298	494	-39.7%
ES	207	172	20.3%	1225	1348	-9.1%
GS	40	25	60.0%	250	237	5.5%
LS	0	10	-100.0%	55	90	-38.9%
CAR TOTAL	608	708	-14.1%	3844	4758	-19.2%
NX	510	438	16.4%	3335	2991	11.5%
RX	620	660	-6.1%	4429	3831	15.6%
GX	40	48	-16.7%	315	397	-20.7%
LX	105	9	1066.7%	399	186	114.5%
TRUCK TOTAL	1275	1155	10.4%	8478	7405	14.5%
LEXUS TOTAL	1883	1863	1.1%	12322	12163	1.3%
TCI TOTAL	18272	18344	-0.4%	131682	123321	6.8%
TCI Car Total	7130	8438	-15.5%	56273	58297	-3.5%
TCI Truck Total	11142	9906	12.5%	75409	65024	16.0%