



TCI Month End Sales Results for September 2016

Models	MTD			YTD		
	2016	2015	% Change	2016	2015	% Change
TOYOTA						
YARIS	639	711	-10.1%	6168	6199	-0.5%
PRIUS C	225	191	17.8%	2297	2556	-10.1%
PRIUS	258	167	54.5%	2118	1278	65.7%
PRIUS V	169	232	-27.2%	1634	1922	-15.0%
COROLLA	4280	4371	-2.1%	36268	38972	-6.9%
MATRIX	0	0		0	295	-100.0%
86	36	0	#DIV/0!	36	0	#DIV/0!
CAMRY	1335	1495	-10.7%	13140	13690	-4.0%
AVALON	58	65	-10.8%	486	628	-22.6%
IQ	0	18	-100.0%	2	210	-99.0%
XD	0	0	#DIV/0!	0	27	-100.0%
XB	0	70	-100.0%	47	821	-94.3%
TC	69	103	-33.0%	805	911	-11.6%
FR-S	60	118	-49.2%	883	1121	-21.2%
IM	24	254	-90.6%	2535	254	898.0%
CAR TOTAL	7153	7795	-8.2%	66419	68884	-3.6%
TACOMA	948	1001	-5.3%	9682	7867	23.1%
TUNDRA	924	969	-4.6%	8317	8140	2.2%
RAV4	4789	4163	15.0%	38276	31220	22.6%
VENZA	527	489	7.8%	4524	4942	-8.5%
FJ CRUISER	0	0	#DIV/0!	0	8	-100.0%
HIGHLANDER	1080	925	16.8%	9707	7700	26.1%
4RUNNER	569	562	1.2%	5028	4171	20.5%
SEQUOIA	59	51	15.7%	552	466	18.5%
SIENNA	999	1194	-16.3%	10471	11147	-6.1%
LANDCRUISER	8	19	-57.9%	99	142	-30.3%
TRUCK TOTAL	9903	9373	5.7%	86656	75803	14.3%
TOYOTA TOTAL	17056	17168	-0.7%	153075	144687	5.8%
LEXUS						
CT	55	60	-8.3%	398	646	-38.4%
IS	333	299	11.4%	2337	2617	-10.7%
RC	59	72	-18.1%	421	694	-39.3%
ES	179	230	-22.2%	1589	1777	-10.6%
GS	35	40	-12.5%	315	319	-1.3%
LS	7	2	250.0%	67	95	-29.5%
CAR TOTAL	668	703	-5.0%	5127	6148	-16.6%
NX	601	815	-26.3%	4484	4384	2.3%
RX	796	587	35.6%	5945	5027	18.3%
GX	45	55	-18.2%	392	497	-21.1%
LX	67	8	737.5%	523	206	153.9%
TRUCK TOTAL	1509	1465	3.0%	11344	10114	12.2%
LEXUS TOTAL	2177	2168	0.4%	16471	16262	1.3%
TCI TOTAL	19233	19336	-0.5%	169546	160949	5.3%
TCI Car Total	7821	8498	-8.0%	71546	75032	-4.6%
TCI Truck Total	11412	10838	5.3%	98000	85917	14.1%